

**Complete
Communication
Company**



VoIPSure

VoIPSure for Teams

An Enhanced Voice Solution For Your Microsoft Teams Users

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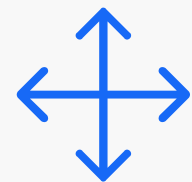


Introduction

Integrate our innovative communications solution, VoIPSure, with Microsoft Teams to optimise your business efficiency. VoIPSure for Teams has been built to enhance use of Microsoft Teams, with the fantastic features including call routing, generous call bundles, call recording and much more.

Why Choose VoIPSure for Teams?

With VoIPSure for Teams, your business can leverage our powerful communication tool and its features to provide an enhanced voice solution for your Microsoft Teams solution. All the innovative features of our award-winning telephony solution will be implemented for you to use alongside Teams.



Flexibility as standard

Using Teams but need a robust solution for voice? VoIPSure for Teams delivers a host of benefits to your unified communications.



Maximise productivity

No more switching apps. Employees can continue using the soft client and interfaces they are familiar with.



Industry leading benefits

Voice-enable your Teams users with VoIPSure. Move on from basic functionality and limited geographical availability.



Advanced PBX features

VoIPSure for Teams delivers many benefits, including call routing, call recording, enhanced resilience and international numbering.

1000+

Happy customers

10K+

Active users connected

6K+

Mobile apps installed

1M+

Minutes of daily calls

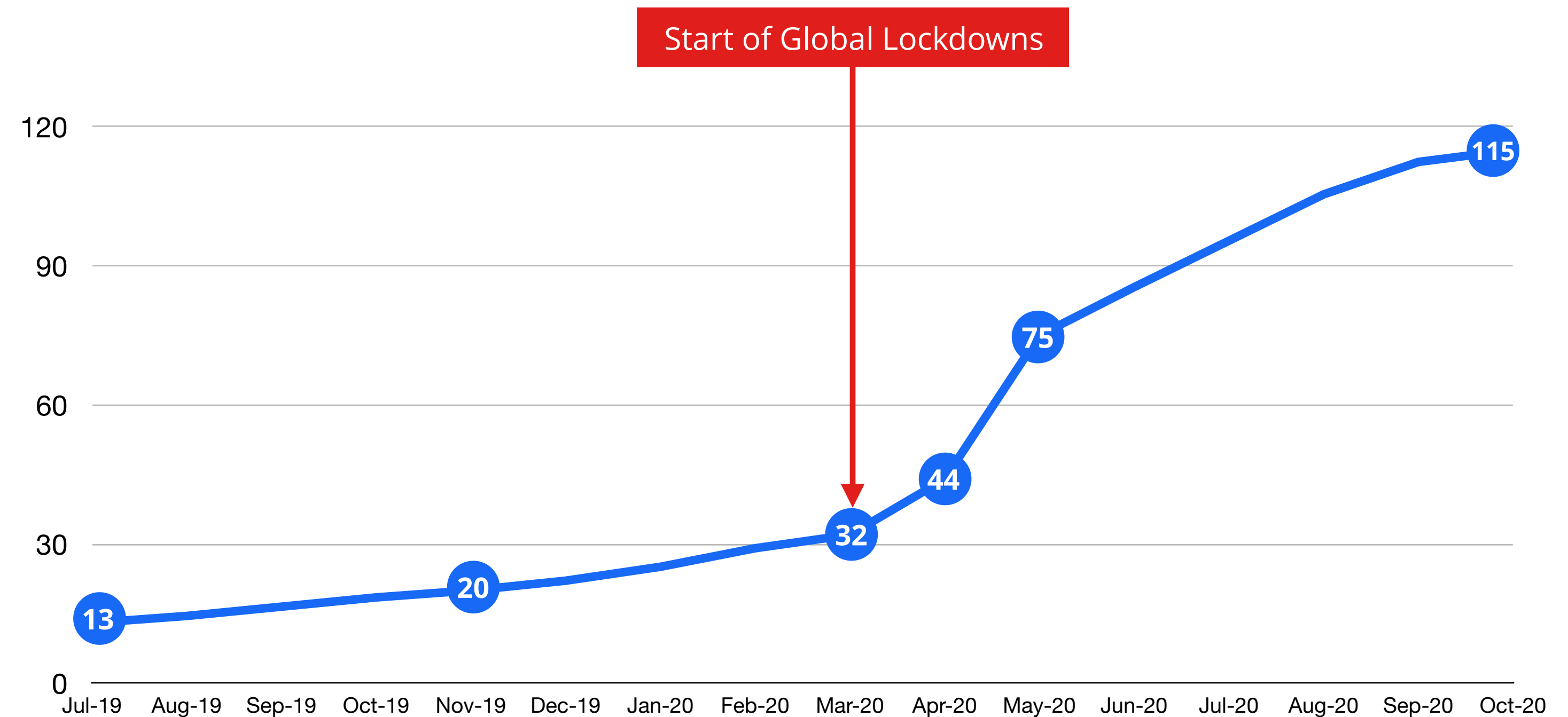
The Growth of Teams

Microsoft Teams is a business communication platform developed by Microsoft, as part of the Office 365 Suite of products, offering workspace chat and videoconferencing, file storage and application integration.

As of October 2020, Teams had 115 million daily active users globally, including over 10 million active users in the UK.

This trend is forecast to continue, so now is the perfect time to enhance the features of your Microsoft Teams account with VoIPSure.

Microsoft Teams Daily Active Users (Million)





Limitations of Microsoft Call Plans

While Teams is included as part of many Office 365 licenses, Phone System is a chargeable feature. This allows for external dialling, audio conferencing, scheduled meetings, meeting recording and sufficient storage for a business. Without this add on, your business will not have access to any of these features. Less than 10% of businesses opt for this functionality due to the limitations.

Microsoft is a global leader in desktop software, but it is not a telecommunications business. There are several areas where they lack expertise required for enterprise grade voice delivery:

- Call Quality
- Number Management
- Porting

Microsoft Teams Limitations

Microsoft Calling Plans are expensive and inflexible. Here are some of the key limitations of the system, which will hinder the growth of your business.

- ✗ Opting for the Phone System functionality is a self-service solution, meaning your in house IT teams will require training, as very limited support is available.
- ✗ Microsoft offer no QoS (Quality of Service) in their contracts.
- ✗ Microsoft Calling Plans are only supported in 16 countries and are therefore not suitable for global businesses.
- ✗ A Communications Credits system means if calling plan minutes are consumed, you lose the ability to make or receive calls.

Competitive Landscape

Aside from Microsoft Calling Plans, there are a variety of Direct Routing options available in the market that utilise SIP Trunks to offer resilience and some additional features when compared to Microsoft Calling Plans.

However, VoIPSure for Teams delivers a myriad of benefits by comparison.

We are helping businesses to increase their Microsoft Teams productivity and efficiency, freeing up more time for businesses to provide the best service possible for their customers.

There is no need to switch — you and your team can continue using Microsoft Teams, with added benefits provided by VoIPSure.

Feature	VoIPSure for Teams	VoIPSure Direct Routing	Microsoft Call Plans
Simple per-user subscription	✓	✓	✓
No additional hardware or software required	✓	✓	✓
Carrier grade, resilient infrastructure	✓	✓	
UK based support with contractual SLAs	✓	✓	
Full international availability	✓	✓	
Cost effective for SME	✓	✓	
NGN Termination supported	✓	✓	
Maintain PBX call flows and groups	✓	✓	
Maintain Contact Centre functionality	✓		
No complex PBX routing required	✓		
No specialist in-house expertise required	✓		
Keep your existing desk phones and devices	✓		
Mix Teams and other VoIP user endpoints	✓		
No number porting required	✓		

Enhanced communications

VoIPSure for Teams delivers all the benefits of our innovative collaboration platform, alongside the Microsoft Teams software you are used to.

Reap the benefits of our feature-rich system, with a versatile, secure and reliable network.

Voice enable your Teams, allowing you to instantly make calls without the need to click-out to other apps. Your organisation will have the ability to communicate and collaborate seamlessly, from any location.

Enhance your business productivity by bringing all your communication tools together in one place.



Make and receive voice calls from the Microsoft Teams softphone



Enterprise-grade voice network resilience



IVRs & intelligent call routing



Geographical numbering available in over 65 international destinations



Integrated call recording with secure storage



Optional integration with our Atmos compliance suite



Voicemail-to-email transcription



Generous inclusive call bundles



Wide range of supporting desk phones & conference devices

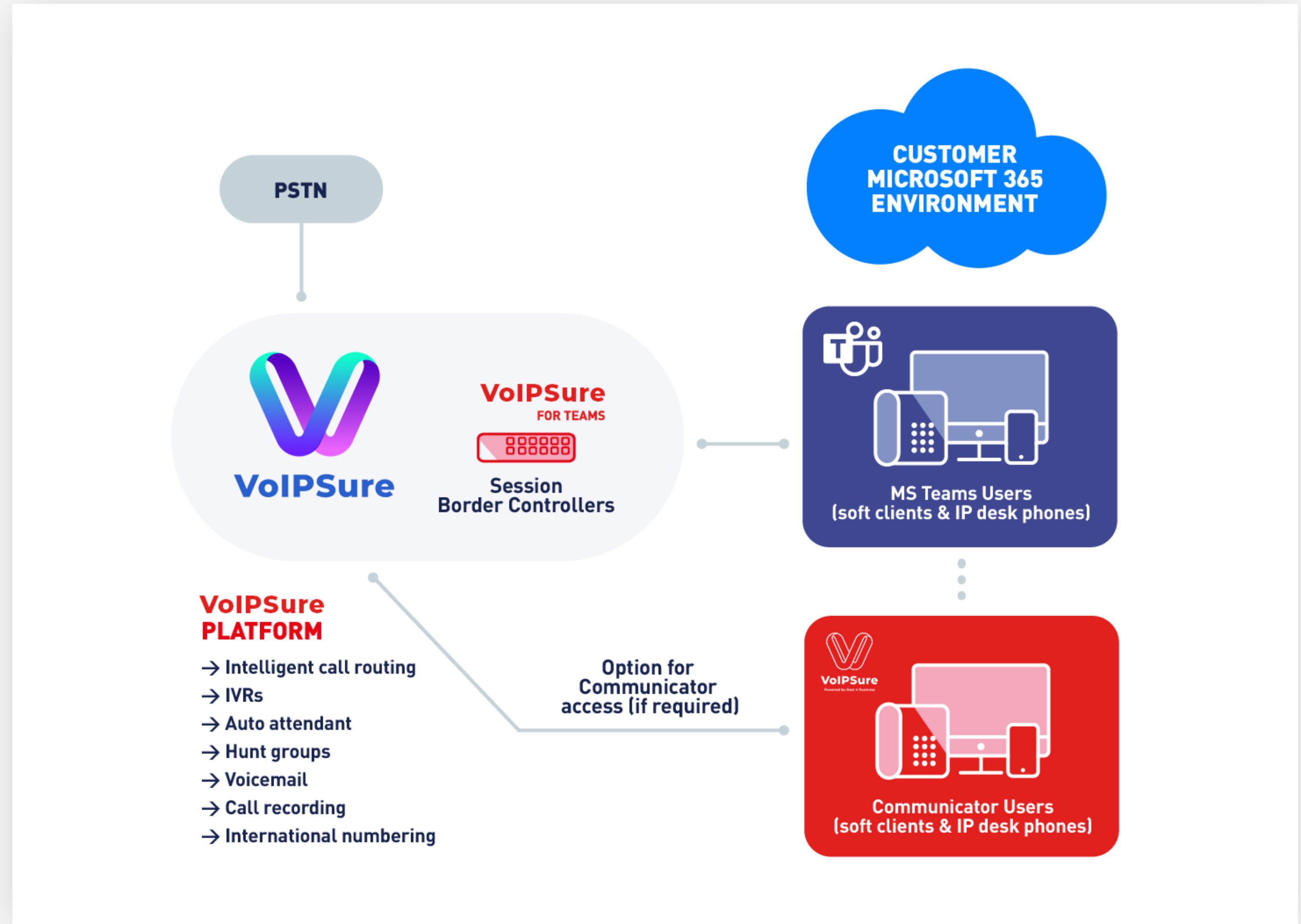


Simplified porting and provisioning carried out by our in-house UK team

How the system works

All Teams voice traffic is routed via our secure and resilient platform, enabling Teams users to benefit from the same powerful range of features of the business VoIPSure platform.

Use Teams to access Microsoft cloud based file sharing, productivity and storage, while at the same time enjoying the benefits of our multi-award-winning cloud PBX.



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